



# Rareș Manolescu

## Master Trainer

Business Coach, Course Author

With 24 years of experience and over 15.000 people inspired in more than 20 countries and 5 continents, Rareș is one of the most experienced and admired international facilitators and coaches, with a high level of energy and business knowledge. His **systemic coaching** perspective of **team dynamics** and profound understanding of **human motivation** help participants become engaged in the learning process, increase their self-awareness and move towards action.

Rareș balances his energy between his international role of **Master Trainer** for The Ken Blanchard® Companies, **Values Determination Facilitator** for Demartini® Institute and that of **Business Coach**, working with clients from Europe, Middle East, USA, Africa and Asia. He led Blanchard International Romania, helping set-up this business in 2004 and transform the company into one of the most respected on the market.

His role as trainer, business coach and consultant helped him gain extensive knowledge from working in different local and international contexts, challenging his creativity and his learning capacity in order to provide his clients - mostly multinational companies - with the optimal solutions to their needs.

Rareș has been recognized in Romania as **Trainer of the Year** and nominated as **Coach of the Year**. He has an experience of more than **24 years** in **training** and **facilitation** and over **14 years** of executive and team **coaching**.

## Testimonials

*“Rareș was the first trainer that taught me about leadership. There is not a single day without me remembering his great lessons, without applying the situational leadership principles I learned from him. He is a great teacher and coach and I consider myself fortunate to have started my leadership career with such guidance.”*

Sânziana Maioreanu

Top executive in Financial Industry, Business coach and mentor



## Recent Clients (2016-2020)

- ▶ 2Checkout (Romania)
- ▶ 888 (Global)
- ▶ Accor (EMEA)
- ▶ AkzoNobel (Saudi Arabia)
- ▶ Almarai (Saudi Arabia)
- ▶ Blanchard (India, Russia, Netherlands, Poland, UK)
- ▶ Celestica (Romania)
- ▶ Cellebrite (Israel)
- ▶ Check Point (Global)
- ▶ DB Schenker (Romania)
- ▶ Eli Lilly (USA)
- ▶ Honeywell (Romania)
- ▶ IKEA (Turkey, Sweden)
- ▶ ING Bank (Romania)
- ▶ Jollas Group (Finland)
- ▶ Kimberly-Clark (EMEA)
- ▶ KDIPA (Kuwait)
- ▶ Konecranes (UAE)
- ▶ Magneti Marelli (Poland)
- ▶ Ministry of Economy (Romania)
- ▶ Oracle (Romania)
- ▶ P&G (Brazil, Croatia, Romania)
- ▶ Servier (Romania, Russia)
- ▶ Skanska (Romania)
- ▶ Stokke (EMEA)
- ▶ Thermo Fisher Scientific (EMEA)
- ▶ Vodafone (Romania)

*“Rareș is an excellent trainer and coach. He knows how to setup a team development process in an international context which will deliver its results from the first day after the initial workshop. Being always on the search for more wisdom Rareș is up-to-date on the topics he works on. I personally appreciate his open, honest and direct communication style.”*

Guido Mitchell

VP & General Manager, Roche Diabetes Care Canada